

CIO Office Global Markets Weekly Kickstart

Retail Hasn't Capitulated

1 December 2025

## Chart of the Week

U.S. Volatility Rises as Retail Investors Hold Firm



## 02 Market Recap

Rate-Cut Expectations Rebound as Investors Re-Enter



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Gold Outshines This Year While U.S. Equities Sit Mid-Range



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05 Product Spotlight

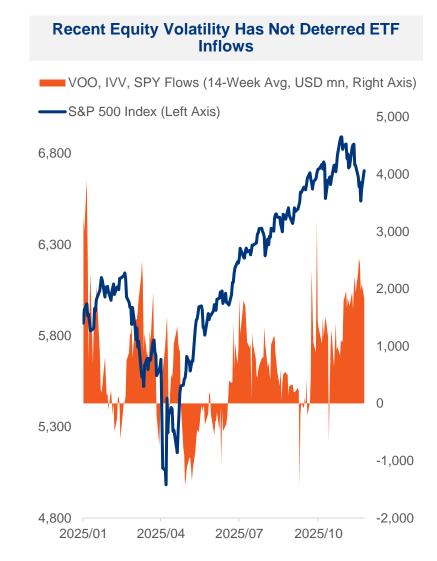
Selection of HK, U.S., Taiwan Equities, Bonds and Funds/ETFs

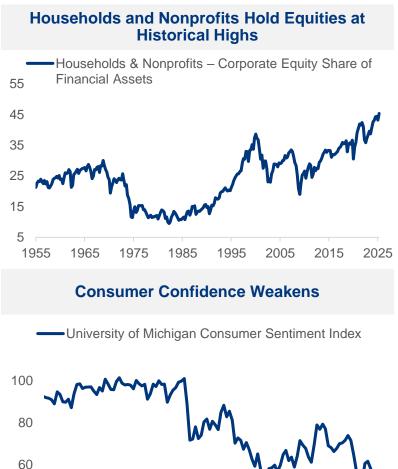




## U.S. Volatility Rises as Retail Investors Hold Firm

- ▶ U.S. equities set fresh highs in late October, but the optimism didn't carry into November. The market pulled back, with investors attributing the move to a lack of post-earnings catalysts, rich valuations prompting profit-taking, and uncertainty over a potential December cut by the Fed. Sentiment turned negative, though no major risk factors emerged.
- ▶ Despite the pullback, investors continued holding U.S. equities via ETFs. The three largest U.S. ETFs—each tracking the S&P 500—still saw net inflows in November on a 14-week average basis. Market views suggest recent selling pressure came from systematic strategies; the VIX rose, but longonly investors kept buying, offsetting the selling. The S&P 500's RSI also stayed above oversold levels during the adjustment.
- ▶ Currently, corporate equities account for roughly 45% of financial assets among U.S. households and nonprofits, and nearly 30% of total assets—both at historical highs. With a resilient U.S. economy, retail investors lack liquidity pressures that would trigger broad selling. However, weak consumer confidence remains a key watch point, as historically deteriorating sentiment has tended to weigh on equity performance.





2020

2018

2016

2022

Source: Bloomberg

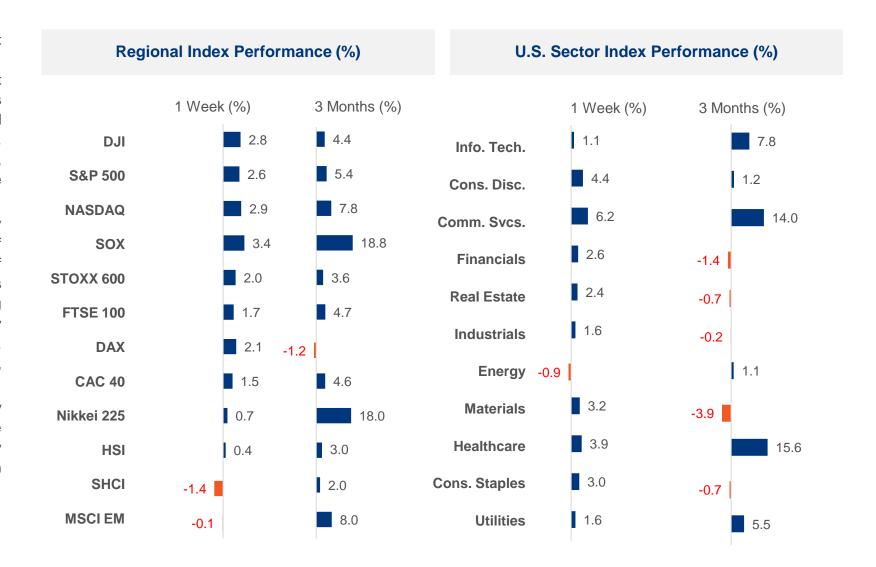


2024



## Rate-Cut Expectations Rebound as Investors Re-Enter, but Buying Is More Diffuse

- New York Fed President Williams noted that monetary policy still has room for adjustment, pushing the probability of a 25 bps December cut from 40% a week earlier to nearly 90%. As expectations for a December cut by the Fed climbed again, investor sentiment improved noticeably. Buyers returned, lifting most major global markets, though gains across the three U.S. indexes were similar, indicating more dispersed buying.
- ► The Fed's Beige Book showed economic activity broadly flat in recent weeks, with about half of districts citing softer labor demand. While layoff announcements increased slightly, many districts reported that firms are primarily controlling headcount through hiring freezes, replacement-only hiring, and natural attrition, keeping layoffs limited. Jobless claims suggest longer job-search durations, pointing to a gradual cooling in the labor market.
- ▶ On stocks, Nvidia (NVDA) fell 2.59%, pressured by news that Google's in-house AI chips may be adopted by Meta. Eli Lilly (LLY), supported by strong obesity-drug demand, surpassed a US\$1tn market-cap milestone.

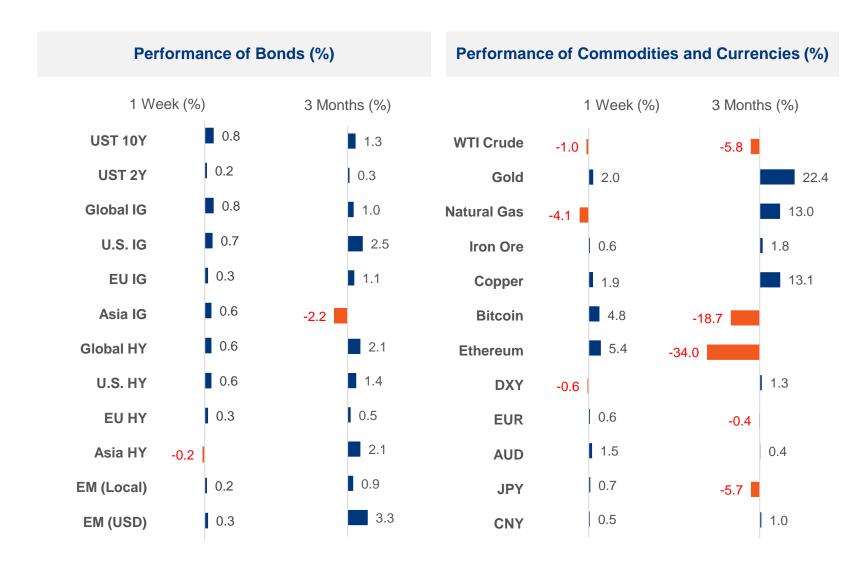


Source: Bloomberg, 28 Nov 2025



## **Rate-Cut Expectations and Slowing Growth Support Bonds**

- ▶ Rate-cut expectations and softer economic momentum helped drive broad gains in global bonds this week.
- ▶ 3Q earnings from U.S. equities largely confirmed Alrelated demand, but Oracle's rising CDS renewed discussion around tech-giant debt risk. Bloomberg data show total issuance by the four mega-caps plus Oracle will exceed US\$100B in 2025, compared with under US\$50B annually from 2020–2022 and under US\$20B in both 2023 and 2024. Issuance is clearly rising. While current operating cash flow can fund capex, future reliance on debt could increase supply and widen credit spreads.
- ▶ Former BOJ official Kazuo Momma said recent yen weakness raises the likelihood of a rate hike next month. The yen has firmed slightly as the weak currency has been adding to import-driven inflation. Policymaker comments highlighted energy subsidies and tax cuts as tools to cushion the impact of yen depreciation, but these measures increase fiscal spending and have pushed up longterm yields.



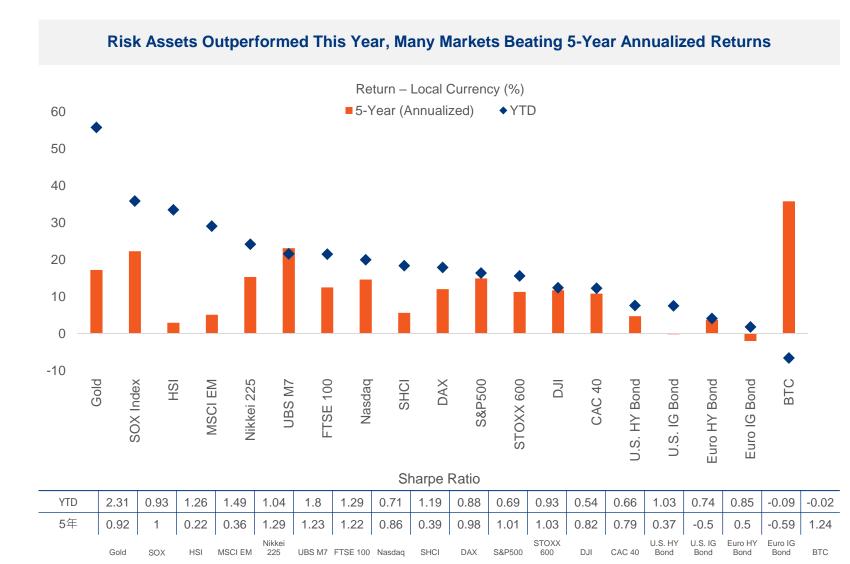
Source: Bloomberg, 28 Nov 2025





## Gold Shines in 2024 While U.S. Equities Deliver Mid-Pack Returns

- ► Reviewing major global indexes, most risk assets posted solid gains this year. Key takeaways:
- ▶ Gold Outperforms: Supported by rate-cut expectations, trade tensions, and ongoing monetary expansion, gold has surged over 55% YTD—its strongest annual gain since the 1980s.
- ▶ Bitcoin Spikes Then Reverses: Following Trump's inauguration, the administration's supportive stance toward crypto pushed Bitcoin to repeated highs, with YTD gains nearing 33% at one point. However, momentum faded into year-end, wiping out the advance and turning negative.
- ► China/Hong Kong Rebound: The Hang Seng Index outperformed the three major U.S. indexes this year. Early-year DeepSeek momentum and developments in tech and robotics contributed, while a softer dollar also supported broader EM performance.
- ▶ U.S. Equities Solid but Mid-Range: The Magnificent 7 and semiconductor names drove strong returns, and the S&P 500's gain exceeded both its 5-yr annualized and long-term averages. Still, among major developed markets, U.S. equities ranked only mid-pack, reinforcing the importance of global diversification.



#### In Focus

## Where to Allocate? Blended Defensive Equity Strategies

▶ U.S. broad-market ETFs continue to see net inflows, though sentiment has turned more defensive. Sector rotation has emerged in recent months. While 3Q results were broadly solid and AI demand persists, earnings growth for the Magnificent 7 reached 23% YoY versus 12% for the remaining 493 stocks, narrowing the gap and driving rotation. Styles opposite to the Magnificent 7 have rebounded, and rate-cut expectations are also supporting small caps.

## Using Equal Weighting to Reduce Concentration Risk

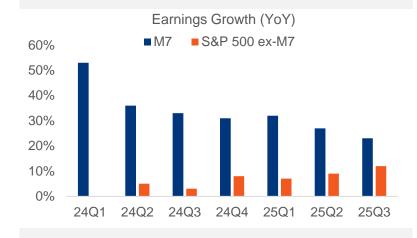
Traditional S&P 500 and Nasdaq indexes are market-cap weighted, giving the Magnificent 7 naturally heavy weights and raising concentration risk. Equal-weight indexes and ETFs keep the same constituents but assign equal weights, effectively reducing concentration. This maintains U.S. equity exposure while increasing positions in mid/large-cap value and higher allocations to traditional defensive sectors.

#### **Global Diversification**

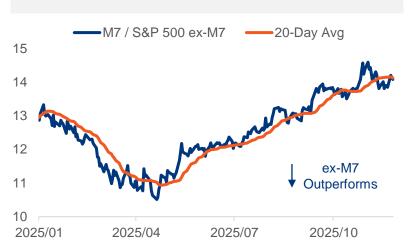
The market's focus on AI has overshadowed other equity markets, though returns across other developed markets this year have been broadly comparable to the U.S. A continued Fed easing cycle narrows rate differentials with other economies, pressuring the dollar and supporting flows into non-U.S. markets. Meanwhile, slowing earnings growth among the Magnificent 7 will narrow the performance gap with the rest of the world.

#### Source: Bloomberg

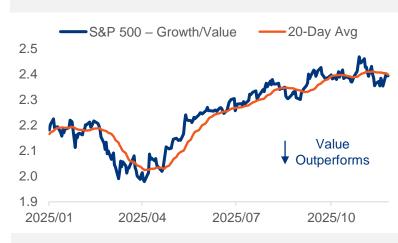
#### M7 and the Rest: Earnings-Growth Gap Narrows



#### **M7 Advantage Shrinks**



#### **Growth-Stock Advantage Also Eases**



#### **Small Caps Benefit From Rate-Cut Expectations**





## Where to Allocate? Blended Defensive Equity Strategies (cont.)

#### ► Using Covered-Call Strategies

The core trade-off is giving up potential upside in exchange for option premium income. When markets lack strong upside catalysts but do not warrant a bearish view, the strategy becomes appealing. Covered calls typically offer a higher yield than the underlying equities, making them attractive for income-focused investors. Rising equity volatility also lifts option premiums. In weaker market outlooks, premiums provide partial downside cushioning. The strategy is sector-agnostic and can be applied even to low-dividend tech stocks, with single-stock covered-call ETFs also available in the market.

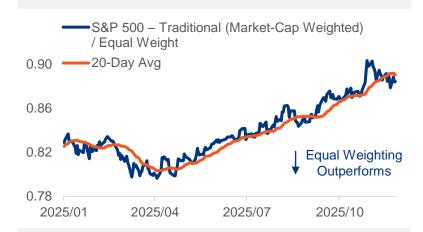
#### **▶** Buying on Elevated VIX

Source: Bloomberg, KGI

Periods of market fear - when the VIX spikes - often present attractive entry points. Two main VIX-related approaches exist:

- 1. Add portfolio protection when the VIX is near its average, such as buying puts or going long VIX products.
- 2. After a VIX spike, buy U.S. large-cap ETFs, funds, or individual stocks. Historically, purchases made when the VIX is elevated (20+) have delivered stronger 60-day returns than random entries. Similar patterns appeared after market volatility surged following Trump's "Liberation Day." This approach is also suitable for investors seeking to add high-volatility stocks.

## Using Equal Weighting to Reduce Concentration Risk



#### Top 10 Holdings in the S&P 500

	Weight (%)
NVIDIA	8.5
Apple	6.9
Microsoft	6.6
Amazon	4.1
Broadcom	3.0
Alphabet Class A	2.8
Facebook Class A	2.4
Alphabet Class C	2.3
Tesla	2.2
Berkshire Hathaway Class B	1.5
	40.1

## Covered-Call Strategy – Trading Potential Upside for Income



# Trump 1.0 and Long-Term Data – VIX Spikes Provide Attractive Entry Points

	S&P500		Cumulative Avg 60-Day Occurrences S&P 500 Re					
	Return (%)	AVG VIX	VIX 20+	VIX 25+	All Periods	VIX 20+	VIX 25+	
2017	19.4	11.0	0	0	4.0	/	/	
2018	-6.2	16.6	59	16	0.1	3.8	8.2	
2019	28.9	15.4	15	1	3.1	10.0	17.1	
2020	16.3	29.3	218	154	6.3	9.9	11.6	
20Y		19.1	1,674	849	2.2	3.1	4.9	
10Y		18.3	769	358	2.8	4.8	6.8	



## **Asset Strategy**

Asset Type	Market View	Preferred Assets
Equities	<ul> <li>As expectations for a December Fed cut rise again, investor sentiment has improved, and markets are focusing on liquidity and higher volatility in the near term. U.S. earnings are broadly positive, but equities face resistance at higher levels. We recommend balanced sector allocation and maintaining flexibility to navigate market swings. At this stage, investors can add high-quality stocks, while long-term investors may gradually build positions in AI themes and tech stocks on pullbacks when valuations normalize.</li> <li>In the euro area, U.K. and German equities—less exposed to trade shocks—offer useful diversification. Japan's expansionary fiscal measures under Sanae Takaichi support equity performance, though short-term investors should monitor FX volatility.</li> </ul>	Strategy: Rising short-term volatility favors high-quality stocks; long-term investors can accumulate AI and tech on dips.  Regions: Europe, U.K., Japan, New Asia tech stocks
Bonds	<ul> <li>With growth slowing and the labor market cooling, the yield curve has steepened. We favor Treasuries and investment-grade bonds for carry and yield lock-in, with A-rated or above industry leaders preferred. Sectors offering stronger risk-adjusted spreads include financials, utilities, and industrials.</li> <li>Given longer-term depreciation risk for the U.S. dollar, investors can diversify with non-USD investment-grade bonds, such as those denominated in EUR or SGD.</li> </ul>	Duration: Short to medium-term Treasuries and high-grade bonds for yield lock-in Sector: Financials, industrials, and utilities favored for higher-quality yield
Forex	<ul> <li>Divergent views within the Fed persist, and the market still expects three cuts next year, limiting room for a major USD rally. The medium-term outlook remains mildly weaker.</li> <li>Japan's aggressive fiscal expansion keeps the yen softer in the near term, while medium-term performance will depend on economic trends and gradual rate hikes. EUR and GBP are choppy but biased higher.</li> </ul>	USD: Short-term rebound; medium- to long-term mild weakening  EUR, JPY, GBP: Gradual upside with swings
Commodity	<ul> <li>Inflation concerns and fiscal-deficit pressures support a long-term bullish view on gold. Long-term investors may add on dips to diversify concentration risk.</li> </ul>	Gold: Medium- to long-term bullish





## **Business Transformation and Innovation Drive Growth**

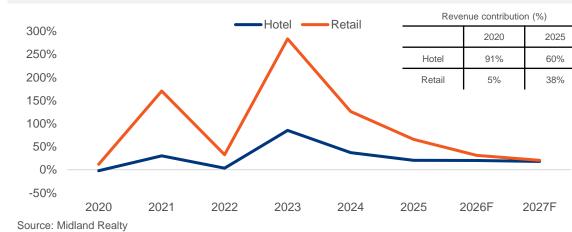
#### From Traffic Monetization to Technology Enablement

The era when traditional e-commerce platforms relied solely on subsidies and traffic growth is over. Forward-looking tech leaders are undergoing a shift from "sales channels" to "digital infrastructure." The core of this transformation is moving beyond simple product matching to using cloud computing and AI to reshape supply-chain efficiency. By converting massive data assets into AI models, these companies are evolving from consumer platforms into foundational technology providers, delivering computing power and AI services directly to enterprises. This "AI + cloud" dual-engine model strengthens competitive moats and reframes them not as traditional retailers but as high-growth technology infrastructure providers, supporting a structural rerating in valuations.

#### **Experience-Driven "Scenario Retail" Creates a Second Growth Curve**

Traditional hospitality has long been constrained by seasonal swings in occupancy. New mid-to-high-end lifestyle brands are breaking the cycle through innovative "scenario retail," where the essence lies in turning the lodging experience into retail consumption. Guest rooms function as immersive showrooms; when travelers develop strong affinity for bedding, fragrances, or personal-care products during their stay, they can purchase them directly. This creates a second growth curve and elevates the brand from a simple lodging provider to a lifestyle exporter. The "use-to-buy" closed loop significantly lifts ARPU and profitability, demonstrating that in an intensely competitive market, only exceptional experiences and cross-sector integration can unlock new high-growth blue-ocean opportunities.





## **Alibaba (9988)**

#### Closing Price HK \$150

## Target Price HK \$180

The company provides technology infrastructure and marketing platforms that help merchants, brands, retailers, and enterprises leverage new technologies to engage customers and operate more efficiently.

#### **Al Cloud Demand Remains Strong**

Results show Alibaba Cloud has regained strong growth momentum, with quarterly revenue accelerating to +34% YoY. External-customer revenue rose 29%, supported by increasing adoption of AI tools. Management remains highly confident in AI, noting extremely strong customer demand and five consecutive quarters of triple-digit growth in AI-related revenue. However, supply-chain shortages mean capacity expansion continues to lag order growth. Management expects this supply-demand imbalance to persist for 2–3 years, and stated clearly that no AI bubble exists. The earlier RMB 380bn three-year capex plan may prove conservative, with potential for further investment to meet soaring compute demand—cementing AI as the company's core growth engine.

#### **Instant Retail Shifts Toward "Efficiency Optimization"**

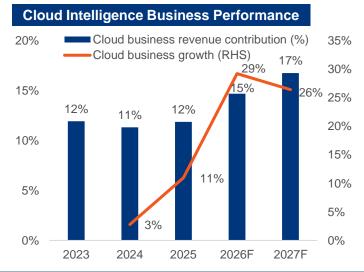
As China's e-commerce landscape stabilizes, Alibaba's diversified businesses show strong synergy. Quick Commerce revenue surged 60% YoY. Efficiency gains were driven by improved order mix (high-ticket non-beverage orders now exceed 75%) and lower logistics costs. Management confirmed that unit economics (UE) losses per order in November were roughly half of those in July–August. Looking ahead, the company will continue shifting from "scale pursuit" to "efficiency optimization," suggesting further narrowing of Flash Sale losses and reduced financial drag from instant retail.

#### **Two Drivers Support Re-Rating**

With narrowing losses in instant retail and rising market focus on cloud/AI, Alibaba is well-positioned for further valuation upside. The stock trades at 16.6x forward earnings, below the global peer average of 19.9x. We raise the target price to HKD 180.

Financials					
	2022	2023	2024	2025F	2026F
Revenue (HKD bln)	869	941	996	1,040	1,152
Revenue YoY	1.8	8.3	5.9	4.4	10.8
EPS (HKD)	6.8	7.8	8.2	5.9	8.2
EPS YoY	3.5	14.1	5.1	-28.2	40.5
ROE(%)	7.5	8.1	13	10.2	11.8







## **Atour (ATAT)**

#### Closing Price US \$37.8

## Target Price US \$42

Atour operates lifestyle-focused hotels across 100+ Chinese cities with 800+ properties and is expanding retail to diversify revenue.

#### **Experience-Driven Retail Delivers Strong Growth**

Its "experience-to-purchase" model turns hotel stays into retail consumption, driving rapid retail growth. 3Q results confirmed this synergy, with retail GMV and sales both up 76% and pillows ranking No.1 across major platforms. Management raised full-year retail growth guidance from 60% to 65%+, reinforcing it as a core growth engine.

#### **Premium Upgrade Lifts Pricing Power**

The push into upscale hotels supports pricing resilience. High-end brand SAVHE posted 3Q RevPAR above RMB 900, and Atour 4.0 exceeded RMB 500. Strong product premium helped deliver sequential RevPAR growth during Golden Week despite industry headwinds, cushioning overall performance.

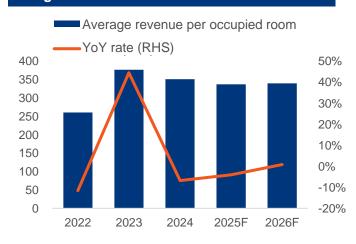
#### **Retail Valuation Undervalued**

Atour's retail business trades at a notable discount. Using an SOTP approach and applying Huazhu's valuation to separate the hotel segment, the retail business implies only ~12x forward earnings—well below the group multiple—suggesting meaningful upside. We maintain the USD 42 target price, implying 19.7x earnings.

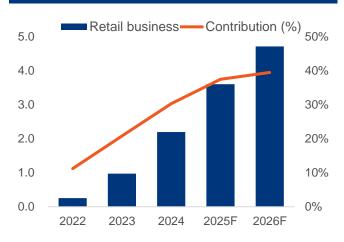
Financials					
	2022	2023	2024	2025F	2026F
Revenue (HKD bln)	2.3	4.7	7.2	9.6	11.9
Revenue YoY	5.4	106.2	55.3	32.7	24.1
EPS (HKD)	0.2	6.5	9.4	11.9	15.1
EPS YoY	-42.5	2,739.1	43.8	26.3	27.3
ROE(%)	11.0	45.2	50.8	45.9	44.2



#### **Segment Revenue Contribution and Growth**



#### **Retail Business and Revenue Contribution (%)**







## December Rate Cut Nears as U.S. Equities Climb the Wall of Worries

- ▶ U.S. September PPI rose 0.3% MoM, in line with expectations, versus –0.1% prior. Core PPI increased 0.1% MoM, below the 0.2% consensus, compared with –0.1% previously.
- ► September retail sales rose 0.2% MoM, missing the 0.4% forecast and below the prior 0.6% gain.
- ▶ Durable goods orders increased 0.5% MoM, matching expectations, with the prior reading revised up to 3.0%.
- ▶ U.S. equities saw the most volatile month since 1Q in November, with multiple drivers causing sharp swings. The two key uncertainties remain the December rate cut and renewed concerns over an Al bubble. Although recent macro data could not be released due to the record U.S. government shutdown, markets still anticipate the Fed to deliver its final cut of the year in December. Whether an Al bubble exists remains unclear, but tech giants continue to commit heavy capex, scaling models and chips. Liquidity has improved as the U.S. government reopened and the Fed halted QT. Looking ahead to December, we expect U.S. equities to rebound after November's pullback and continue climbing the wall of worries.

#### **CME FedWatch Tool**

	FED FUND FUTURES											
ZQX5	ZQX5 ZQZ5 ZQF6 ZQG6 ZQH6 ZQJ6 ZQK6 ZQM6 ZQM6 ZQQ6 ZQU6 ZQV6 ZQX6											
96.1238	96.2575	96.3425	96.4075	96.4325	96.5050	96.5525	96.5750	96.6650	96.8225	96.7500	96.9200	96.9800

	CME FEDWATCH TOOL - CONDITIONAL MEETING PROBABILITIES									
MEETING DATE	175-200	200-225	225-250	250-275	275-300	300-325	325-350	350-375	375-400	400-425
12/10/2025				0.0%	0.0%	0.0%	0.0%	84.7%	15.3%	0.0%
1/28/2026	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	24.4%	64.7%	10.9%	0.0%
3/18/2026	0.0%	0.0%	0.0%	0.0%	0.0%	9.4%	39.9%	44.1%	6.7%	0.0%
4/29/2026	0.0%	0.0%	0.0%	0.0%	1.8%	15.3%	40.7%	36.7%	5.4%	0.0%
6/17/2026	0.0%	0.0%	0.0%	0.7%	7.3%	25.6%	39.1%	24.0%	3.2%	0.0%
7/29/2026	0.0%	0.0%	0.5%	5.2%	19.7%	34.7%	28.9%	10.0%	1.0%	0.0%
9/16/2026	0.0%	0.2%	2.2%	10.5%	25.1%	32.6%	22.0%	6.7%	0.7%	0.0%
10/28/2026	0.0%	0.7%	4.4%	14.4%	27.1%	29.8%	18.0%	5.1%	0.5%	0.0%
12/9/2026	0.2%	1.6%	6.7%	17.3%	27.7%	27.1%	15.0%	4.0%	0.4%	0.0%
1/27/2027	0.3%	1.9%	7.4%	18.0%	27.7%	26.2%	14.2%	3.8%	0.3%	0.0%
3/17/2027	0.6%	3.0%	9.4%	19.8%	27.4%	24.0%	12.3%	3.1%	0.3%	0.0%
4/28/2027	0.5%	2.3%	7.7%	17.1%	25.4%	24.9%	15.4%	5.6%	1.1%	0.1%
6/9/2027	0.5%	2.3%	7.7%	17.0%	25.3%	24.9%	15.5%	5.7%	1.1%	0.1%
7/28/2027	0.4%	2.1%	6.9%	15.7%	24.2%	25.0%	16.7%	7.0%	1.7%	0.2%
9/15/2027	0.4%	2.1%	6.9%	15.7%	24.1%	24.9%	16.8%	7.0%	1.7%	0.2%
10/27/2027	0.4%	1.9%	6.5%	14.9%	23.4%	24.9%	17.5%	7.9%	2.2%	0.4%

Source: SEIA, IEA, Sprott



## **International Business Machines (IBM)**

## Closing Price US \$308.58

## Target Price US \$330

IBM is an IT services and consulting company offering analytics, cloud, automation, cybersecurity, data storage, application development, asset management, blockchain, and software/consulting solutions.

#### **Enterprise AI Demand Drives Steady Growth**

IBM remains a defensive AI play, capturing enterprise AI demand through existing tech and expertise without heavy capex. Its AI business exceeds US\$9.5bn, supported by consulting and hybrid cloud. This approach monetizes AI with higher margins and lower risk, making IBM a stable choice amid the AI boom.

#### **Boosted by watsonx and Hybrid-Cloud Adoptiont**

Watsonx and Al-optimized mainframes are accelerating modernization across financial services, government, and regulated industries. With clients favoring low-risk, implementation-focused Al, IBM benefits from stable profitability and low capital intensity, supporting consistent near-term growth.

#### 3Q FY2025 Results Improve YoY

Revenue grew 9.1% YoY to US\$16.33bn, beating by US\$230mn; non-GAAP EPS was US\$2.65, above expectations by US\$0.20. YTD free cash flow reached US\$7.2bn. The board declared a US\$1.68 quarterly dividend for payment on Dec 10, 2025. For FY2025, IBM lifted its revenue growth outlook to 5%+ and expects US\$14bn in free cash flow.

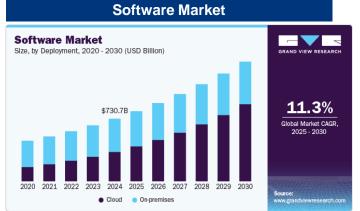
#### Fiscal Q3 2026 Results Improved Year-over-Year

Revenue for fiscal Q3 2026 rose 0.3% year-on-year to U\$\$6.57 billion. Adjusted EPS came in at U\$\$3.04, falling short of expectations by U\$\$0.08. For the full year, the company narrowed its adjusted EPS guidance range to U\$\$9.05–9.45, compared with the prior range of U\$\$8.90–9.60.

#### **Valuation Consensus**

Bloomberg 12-m avg target price: US\$293.9 (high: US\$360; low: US\$198).





Financia	als				
	2022	2023	2024	2025F	2026F
Revenue Growth(%)	5.5	2.2	1.4	6.9	4.6
EBITDA (%)	21.5	23.1	29.1	27.3	27.4
EPS(USD)	7.19	8.60	11.34	11.36	12.20
Net Profit Margin(%)	11.74	19.53	31.85	0.14	7.44

Source: Bloomberg; 2025/26F are market estimates



Source: Bloomberg, Grand View Research



## **Meta Platforms (META)**

## Closing Price US \$647.95

## Target Price US \$700

Meta Platforms is a social technology company that builds applications and technologies enabling people to connect, find communities, and grow businesses. The company also operates across advertising, augmented reality, and virtual reality.

#### 3Q Selling Pressure Misread; Core Ads and Engagement Remain Strong

The post-earnings decline was driven by a one-off USD 16bn tax charge and higher Al capex guidance, not weakness in fundamentals. Core momentum remains solid, with 26% revenue growth, strong Reels engagement, and resilient ad demand across its 3.5bn daily users. The market's overreaction created a temporary dislocation, offering rebound potential once core business strength becomes clearer.

#### Al-Enhanced Ads, Reels Expansion, and New Ad Surfaces Supporting Near-Term Growth

Meta's Al-driven ad engine continues to lift ROAS through stronger targeting, creative generation, and ranking algorithms. Reels monetization is accelerating, while new ad surfaces across WhatsApp, Threads, and generative formats add incremental, high-margin growth. With ads up 26% YoY, Meta is well-positioned for sustained revenue expansion in the near to medium term.

**TPU Diversification + Early Compute Buildout Accelerate Meta's Al Roadmap** Meta's integration of Google TPUs reduces reliance on supply-constrained Nvidia GPUs, improving efficiency and easing compute bottlenecks. The USD 70.8–72bn capex cycle aligns with IDC's revised outlook, indicating continued Al server demand through 2026. Early data-center expansion enables faster Al product deployment and supports Meta's longer-term superintelligence ambitions.

#### **FY25 3Q Results Miss Expectations**

FY25 3Q revenue rose 26.2% YoY to USD 51.24bn, beating expectations by USD 1.83bn. GAAP EPS came in at USD 1.05, missing the USD 5.66 consensus. YTD capex is up 105.3% YoY. For 4Q, total revenue is guided to USD 56–59bn.

#### **Valuation Consensus**

Bloomberg's 12-month average target price is USD 833.23, with a high of USD 1,117 and a low of USD 655.15.

Source: Bloomberg, IDC

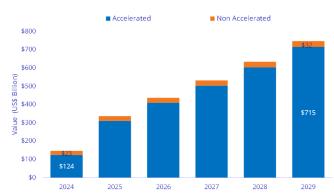


Financi	als				
	2022	2023	2024	2025F	2026F
Revenue Growth(%)	-1.1	15.7	21.9	21.2	18.1
EBITDA (%)	40.9	50.1	53.3	51.0	51.9
EPS(USD)	11.11	17.13	23.98	28.71	33.28
Net Profit Margin(%)	-18.91	54.15	39.95	19.73	15.93

Source: Bloomberg; 2025/26F are market estimates

#### **Al Infrastructure Tracker**

Worldwide Quarterly Al Infrastructure Tracker Server Al Centric Value US\$Bn 2024 - 2029









# Market Uncertainty Drives Taiwan Equity Volatility; 2026 AI Demand Continues to Support Memory Stocks

#### Taiwan Equities Rebound as Liquidity Guides Bullish Momentum

Expectations of another Fed cut next month lifted risk appetite, with U.S. gains fueling a rebound in Taiwan's large-cap tech names. Broader rotation into financials and non-tech sectors, alongside steady performance in heavyweight electronics, supports near-term tech sentiment. Within electronics, focus remains on Google TPU plays, optical components, GaAs, and PCB names.

# Housing Market Shows Bottoming Signals; Brokerage and Pre-Sales Activity Stabilize

We observe signs of a bottoming in Taiwan's property transaction volume:

- 1. Sinyi's 3Q25 revenue returned to sequential growth, outperforming its usual seasonal dip during the lunar ghost month.
- 2. Sinyi's guidance indicates brokerage activity has stabilized, with transactions steadily bottoming.
- 3. Highwealth's marketing revenue has posted three straight months of MoM growth since August.

Looking ahead, bank concentration in real-estate lending has eased, and mortgage quotas are gradually being released. The average mortgage rate at the five major banks has declined since September 2025. We believe easing mortgage supply constraints and lower rates will lift homebuyer confidence, while delayed handovers for pre-sale projects—caused by loan disbursement bottlenecks—should improve.

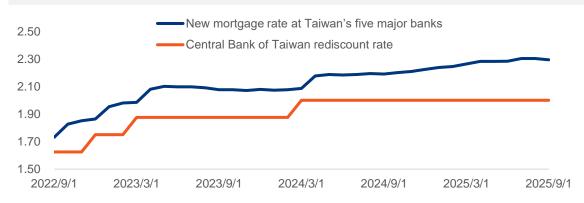
Overall, property transaction volume likely passed its trough and should recover gradually. We also expect Taiwan's credit-tightening measures on real estate to phase out in 1H26, supporting sentiment recovery and re-rating in construction stocks.

Source: Bloomberg

#### TAIEX Index and Taiwan Electronics Sector Trends & Est. P/E



# New mortgage rate at Taiwan's five major banks & Central Bank of Taiwan rediscount rate





## **Dali Development (6177 TT)**

Dali engages in residential development, construction contracting, and shopping-mall leasing.

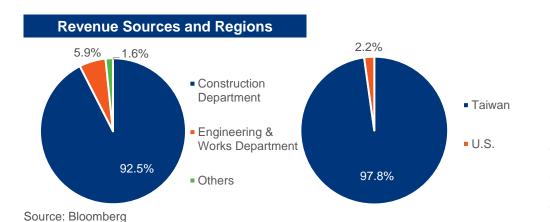
#### **Key Features**

#### New Projects Obtain Use Permits; Closings Likely From Jan 2026

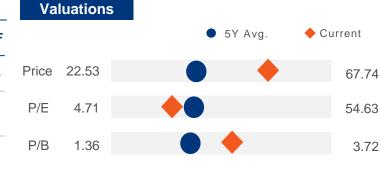
Dali Tianshi and Shijieren received use permits in October/November. We conservatively expect closings to begin in Jan 2026, driving a sharp revenue step-up. Combined contracted sales for both projects total NT\$108bn. Shijieren, with earlier land acquisition, should deliver a gross margin above 50%, significantly boosting 1H26 earnings, with 1Q26 likely to reach a record high.

#### Four Projects to Close in 2026; EPS Forecast at NT\$10.3, a New High

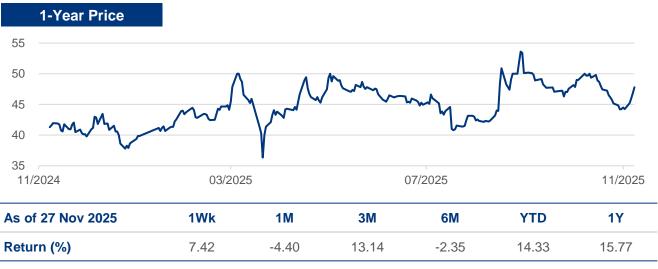
Four projects are scheduled for completion and handover in 2026. We expect 2026 to be a major harvest year, with handovers lifting revenue and profit meaningfully. We estimate full-year EPS at NT\$10.3, a record high.



Financials					
	2022	2023	2024	2025F	2026F
EPS (NTD)	3.09	5.08	5.01	-0.18	10.34
EPS Growth (%)	-23.4	64.2	-1.2	-103.7	0.0
P/E Ratio	15.2	9.2	9.3	N.A.	4.5
ROE (%)	16.7	25.4	22.6	-0.9	43.6



Source: Company data, estimates of KGI analyst



## **Hiyes International (2348 TT)**

Focuses on real-estate agency services, covering pre-sale, new-build, remaining inventory, offices, land, and parking spaces, along with integrated marketing and transaction services.

#### **Key Features**

#### Agency Business Has Passed the Trough; New Launches Support 4Q25

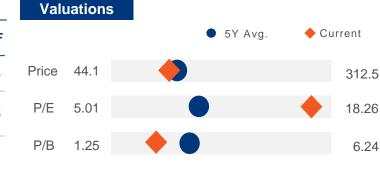
After nearly a year of weakness, agency revenue has posted three straight months of MoM growth since August 2025. For 4Q25, major new projects—Hanshin RiverSky Phase 1 and Zhonghe Bao-Ya—are scheduled to launch, with combined sales of NT\$25–35bn, marking the biggest quarterly launch volume this year and supporting agency growth.

#### **Construction Business Entering Harvest Phase**

In 2026, six projects are expected to obtain use permits and begin handovers: A3 Light Point, Dali Yecui, Dali Future City, Dunyang, Smile Highwealth 2, and Taiwan Hidden Fortune. Total attributable sales reach NT\$8.13bn with a 93.5% sell-through rate, estimated to contribute EPS of NT\$8.6.

# Revenue Sources and Regions Real Estate Agency Department Construction Department 100.0% Source: Bloomberg





Source: Company data, estimates of KGI analyst



#### Mutual Funds/ ETFs

## Where to Allocate? Blended Defensive Equity Strategies

#### ► BlackRock Global Funds - Systematic Global Equity High Income Fund

- Enhances income through global dividend stocks and index-call overwriting.
- Uses forward-looking signals and quant analysis to build a diversified global dividend portfolio targeting higher yield with lower risk.
- Managed by BlackRock's Systematic Active Equity team with 38+ years of big-data and quant-investing experience, integrating AI and data analytics.
- Screens 3,000+ securities daily, continually refining ML-driven signals to identify income and outperformance opportunities.
- Latest annualized distribution yield: 7.46% (A6 USD).

#### ► Fidelity Funds - Global Dividend Plus Fund

- Invests in quality dividend stocks and employs an active covered-call strategy to enhance income.
- Focuses on value and defensive names resilient across cycles.
- One of the few global equity funds with low U.S. correlation; holds no M7 exposure and adheres to value investing, with heavier weights in Europe and the U.K.
- Managed by seasoned portfolio managers with 15+ years of experience.
- Latest annualized distribution yield: 8.53% (A C Monthly Distribution (G) USD Hedged).

Product	BlackRock Global Funds - Sys Global Equity High Income I		Fidelity Funds - Global Div Plus Fund	idend
Features	<ul> <li>Hold ~339 stocks; diversificating helps reduce single-company regional concentration risk</li> <li>AI + Big Data portfolio construidentifies leading-performing securities</li> </ul>	and	<ul> <li>Invest in quality dividend stocks active covered call strategy to enhance incomeU.S. allocation &lt;10%; suitable for investors se regional diversification</li> </ul>	1
AUM	USD 11.665 billion		USD 1.728 billion	
3M/YTD Return	<b>-1.51%</b> / 9.94%		1.12% / 12.16%	
Sectors (%)	Information Technology Financials Communication Services Healthcare Consumer Staples	29.40 15.02 13.26 10.65 9.98	Financials Industrials Information Technology Consumer Staples Consumer Discretionary	27.40 17.70 12.50 11.00 11.00
Regions(%)	U.S. Japan China Italy France	62.03 7.56 5.86 3.03 2.64	United Kingdom Spain France Finland United States	21.10 11.70 8.20 6.90 6.70
Top 5 Holdings (%)	Microsoft Corp.  NVIDIA Corp.  JPMorgan Chase & Co.  CME Group Inc.  Verizon Communications Inc.	4.37 4.33 2.48 2.20 2.03	Inditex Group TSMC Reckitt Benckiser Group Plc Samsung Electronics Co. Ltd. Ferrari N.V.	3.60 3.50 3.40 3.30 3.10



## BlackRock Global Funds - Systematic Global Equity High Income Fund

#### **Profile**

The fund targets high income, investing at least 70% of assets in global equities without country or regional limits.

#### **Global Diversification**

The portfolio is broadly diversified across the U.S., Japan, China, Switzerland, France and more, holding ~339 stocks with the top 10 at ~23% weight—helping reduce single-name and regional concentration risk.

#### **Experienced Systematic Team**

Managed by BlackRock's Systematic Active Equity team with 38+ years of bigdata and quant-investing experience. The team integrates AI and data analytics, continuously refining machine-learning signals to identify securities with strong return potential.

#### **Monthly Distribution Option**

Source: BlackRock

The fund offers a monthly-distribution share class. A6 USD's latest annualized distribution yield is 7.46%.

Inception Date	2014/10/8	AUM	USD 11.665 bn
Morningstar Category	Global Equities Income	Fund Category	Equities
Morningstar Rating	***	3Y Stand. Dev. (Ann.)	13.14%

**Top-5 Holdings (%)** Sectors ■ Information Technology ■ Financials Microsoft Corp. 4.37 Communication Services Healthcare **NVIDIA Corp.** 4.33 Consumer Staples JPMorgan Chase & Co. 2.48 ■ Industrials ■ Consumer Discretionary **CME Group Inc.** 2.20 ■ Energy ■ Utilities **Verizon Communications Inc.** 2.03 Materials ■ Real Estate 3 Year NAV Regions ■ United States ■ Others Japan China Italy France Taiwan ■ United Kingdom ■ Canada ■ Singapore 62% 7.2 2022/11/25 2023/11/25 2024/11/25 2025/11/25 ■ Poland As of 25 Nov 2025 **YTD** 5Y 1M **3M 1Y** 3Y **USD Cumulative Return (%)** -0.78-1.51 9.94 8.93 33.07 45.08 **Quartile Ranking** 

3

4

3

Within Category

2

3

## Fidelity Funds - Global Dividend Plus Fund

#### **Profile**

The fund targets income above benchmark, investing at least 70% in global equities and up to 30% in China A/B shares (combined).

#### **Global Diversification**

Sector allocation leans defensive, overweight diversified financials, insurance, pharma, and staples—industries less tied to economic cycles. The globally diversified approach suits investors seeking regional balance.

#### **Dividend Focus with Strategy-Driven Income**

The portfolio invests in high-quality dividend stocks and enhances income through an actively managed covered-call strategy.

#### **Monthly Distribution & Multiple Currency Classes**

Offers monthly payouts and various currency classes. A - C Monthly Distribution (G) - USD (Hedged) currently delivers an annualized yield of 8.53%.

Inception Date	2024/6/26	AUM	USD 1.728 bn
Morningstar Category	Global Large- Cap Equities	Fund Category	Equities
Morningstar Rating	***	3Y Stand. Dev. (Ann.)	12.50%

Source: Fidelity





## Weight-Loss Drug Outlook Brightens; Favor High-Quality Pharma Bonds

#### ▶ PFE 4 12/15/36 (Pfizer Inc.) (USD)

- Pfizer develops and markets a broad range of medicines, including vaccines, oncology, cardiovascular, rare-disease treatments, and emerging obesity therapies such as MET-097i. Key products include Prevnar and Ibrance.
- 3Q25 revenue beat at US\$16.7bn, with strong non-COVID products and acquired assets offsetting fading COVID demand, limiting the YoY decline to 7%. The U.S. contributed ~64.2% of revenue, while international markets (Europe & APAC) grew 6% and accounted for 35.8%.
- Supported by cost-optimization and portfolio adjustments, operating cash flow reached US\$6.4bn for the first nine months, +10% YoY. Management targets US\$7.2bn in cumulative cost savings by 2027, enhancing free-cash-flow generation and helping manage net leverage.
- Pfizer recently completed a US\$10bn acquisition of Metsera, expanding into obesity treatments and accelerating its weight-loss pipeline. First launches are expected in 2028, helping offset COVID normalization and patent-expiry risk. Pfizer's revenue mix is more diversified than peers, with its largest product contributing only ~12% of sales vs Bristol Myers at 28% and Merck at 46%.
- As of 3Q25, the debt ratio stood at 55%. Net debt/EBITDA was 2.29x, with JPM expecting a decline to 1.9x in 2026 and 1.7x in 2027. The current ratio of 1.28x signals no liquidity issues, while an interest-coverage ratio of 5.91x reflects solid debt-servicing capacity.

Product	PFE 4 12/15/36 (Pfizer Inc.) (USD)		
ISIN	US717081EC37		
Features	Rated A2/A by Moody's and S&P, respectively, and the diversified product portfolio effectively mitigates the impact of patent expiration and competition.		
Maturity Date	2036/12/15		
Next Call Date	-		
Coupon (%)	Fixed/ 4 /Semi-annual		
Currency	USD		
Years to Maturity	11.05		
Credit Rating (Moody's/Fitch/S&P)	A2/A/A		
Seniority	Senior Unsecured		
YTM/YTC (%)	4.60/-		



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Financials	2025Q1	2025Q2	2025Q3
Net Debt/ EBITDA (x)	2.36	2.25	2.29
Liquidity Ratio (%)	1.26	1.16	1.28
Interest Coverage Ratio (%)	5.72	5.78	5.91

**Overview** PFE 4 12/15/36 ISIN US717081EC37 Name Remaining **Maturity Date** 2036/12/15 11.05 **Maturity** Coupon(%) Fixed/4.00/Semi-annual YTM/YTC(%) 4.54/-Min. USD Currency Subscription/ 2,000/1,000 Increment Ratings **Seniority** A2/A/A Senior Unsecured

#### **Price (New Issued Bond)**

(Moody's/Fitch/S&P)







## **Key Economic Data / Events**

#### ► Nov 2025

24

#### Monday

 Taiwan Oct Unemployment Rate (Act:3.33% Est:3.35% Prev:3.35%)

25

#### Tuesday

## Wednesday

- U.S. Weekly Initial Jobless Claims (Act:216k Est:225k Prev:222k)
- U.S. Sep Durable Goods Orders MoM (Prelim) (Act:0.5% Est:0.5% Prev:3.0%)
- Japan Oct Machine Tool Orders YoY (Final) (Act:17.1% Prev:11.0%)

27

Eurozone Nov Consumer

Eurozone Nov Economic Sentiment

(Act:97.0 Est:97.0 Prev:96.8)

Confidence (Final)

(Act:-14.2 Prev:-14.2)

## 28

#### Friday

- Japan Oct Unemployment Rate (Act:2.6% Est:2.5% Prev:2.6%)
- Japan Oct Job-to-Applicant Ratio (Act:1.18 Est:1.20 Prev:1.20)
- Japan Oct Tokyo CPI YoY (Act:2.7% Est:2.7% Prev:2.7%)
- Japan Oct Industrial Production MoM (Prelim) (Act:1.4% Est:-0.6% Prev:2.6%)
- Taiwan 3Q GDP YoY (Prelim) (Est:7.60% Prev:7.64%)

#### Dec 2025

1

#### Monday

- U.S. Nov S&P Global Manufacturing PMI (Final) (Prev:52.5)
- U.S. Nov ISM Manufacturing PMI (Est:49.0 Prev:48.7)
- Eurozone Nov Manufacturing PMI (Final) (Est:49.7 Prev:50.0)
- Japan Nov S&P Global Manufacturing PMI (Final) (Prev:48.2)
- China Nov S&P Global Manufacturing PMI (Est:50.5 Prev:50.6)

2

#### Tuesday

• Eurozone Oct Unemployment Rate (Est:6.3% Prev:6.3%)

• U.S. Sep Retail Sales MoM

 U.S. Nov Conference Board Consumer Confidence

(Act:88.7 Est:93.3 Prev:95.5)

• U.S. Sep PPI YoY

(Act: 0.2% Est: 0.4% Prev: 0.6%)

(Act:2.7% Est:2.6% Prev:2.7%)

 Eurozone Nov CPI YoY (Flash) (Est:2.2% Prev:2.1%) 3

#### Wednesday

- U.S. Nov ADP Employment Change (Est:20k Prev:42k)
- U.S. Sep Industrial Production MoM (Est:0.1% Prev:-0.1%)
- U.S. Nov ISM Services PMI (Est:52.0 Prev:52.4)
- Eurozone Nov Services PMI (Final) (Est:53.1 Prev:53.0)
- Eurozone Oct PPI YoY (Prev:-0.2%)
- China Nov S&P Global Services
   PMI (Est:51.9 Prev:52.6)
- Earnings: Crowdstrike (CRWD)

4

#### Thursday

Thursday

- U.S. Weekly Initial Jobless Claims (Prev:216k)
- Earnings: Salesforce (CRM)

5

#### Friday

- U.S. Sep PCE YoY (Est:2.8% Prev:2.7%)
- U.S. Sep Core PCE YoY (Est:2.8% Prev:2.9%)
- U.S. Dec Univ. of Michigan Sentiment (Prelim) (Est:52.0 Prev:51.0)
- Eurozone 3Q GDP YoY (Final) (Est:1.4% Prev:1.5%)
- Taiwan Nov CPI YoY (Est:1.50% Prev:1.48%)



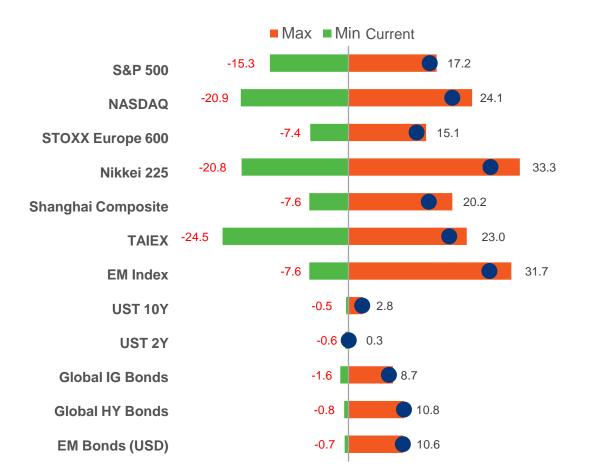
# **Key Earnings Releases**

Date	Date	Name	Revenue (F)	<b>Actual Revenue</b>		Actual EPS (USD)	<b>Exceed Expectation</b>	
		Hamo	(USD)	(USD)	(USD)		Revenue	EPS
	2025/11/26	Deere & Company (DE)	9.82B	12.39B	3.85	3.93	V	V

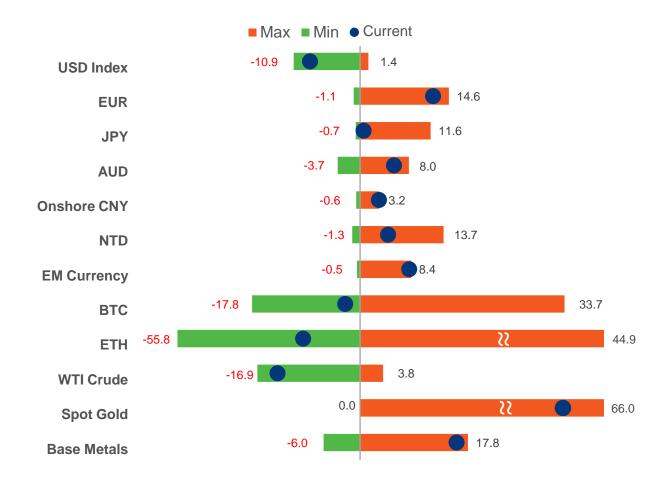


## YTD Major Market / Asset Performance





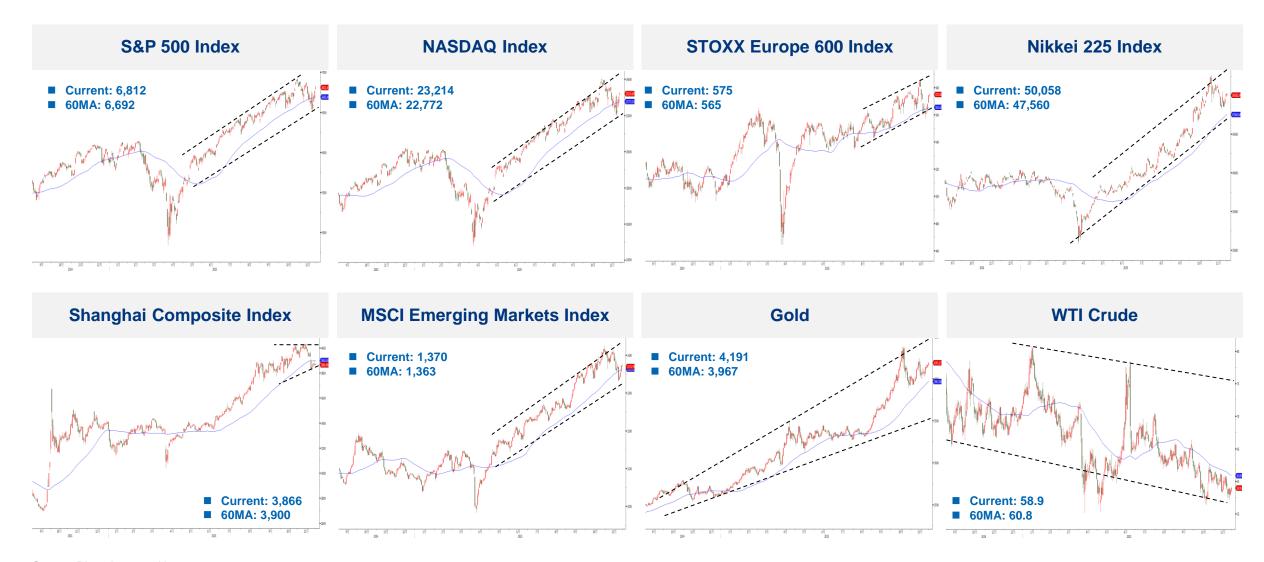
#### **Currencies and Commodities Market YTD Performance (%)**



Source: Bloomberg, 28 Nov 2025



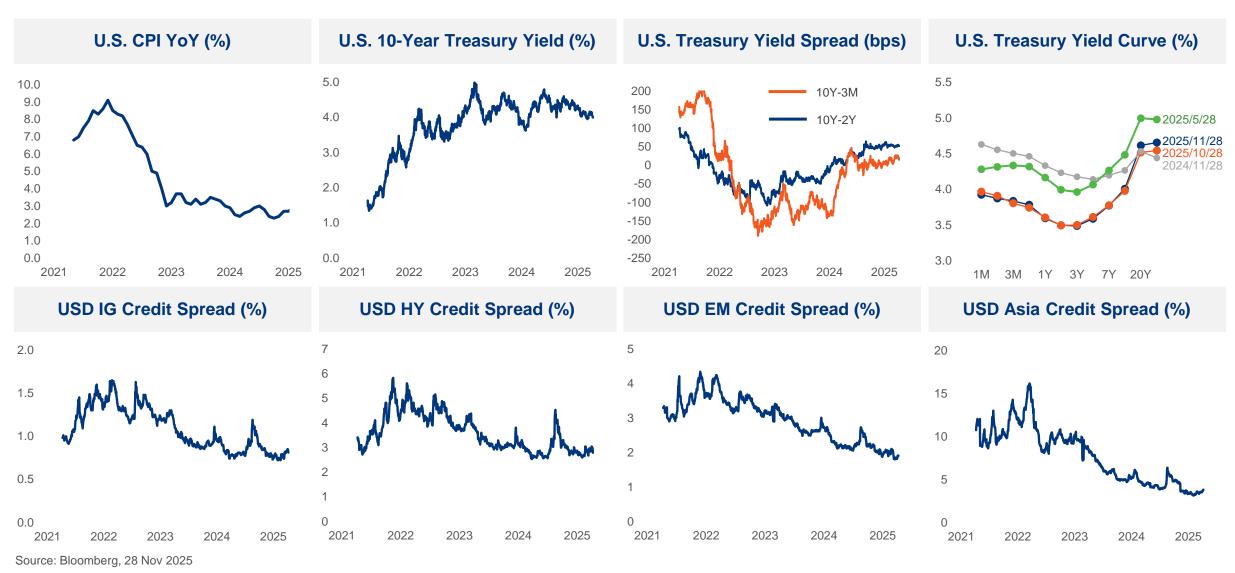
# **Technical Analysis**



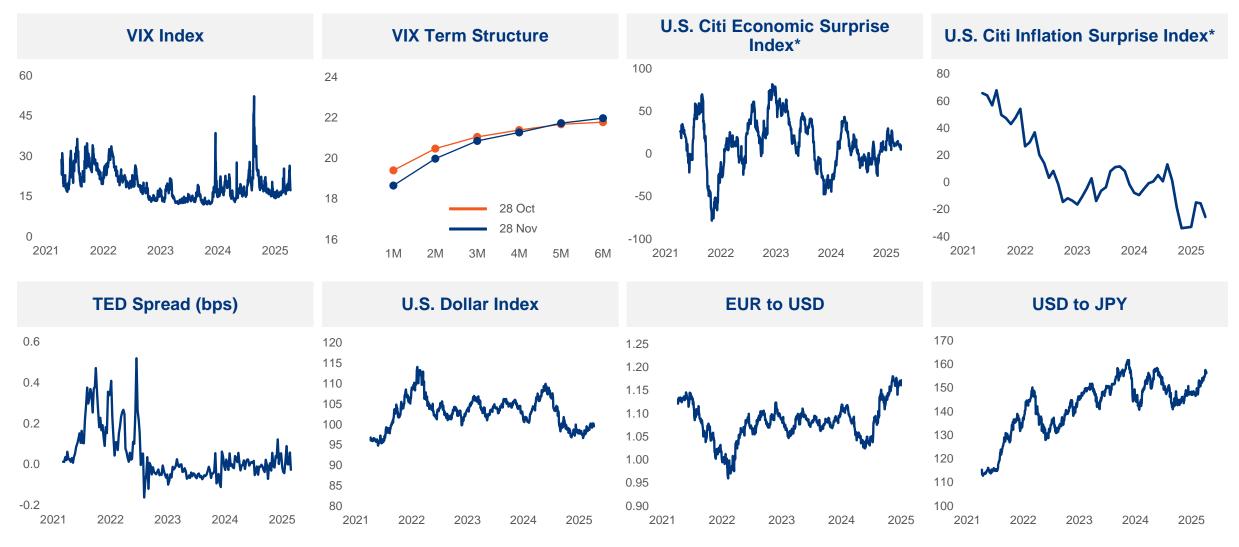
Source: Bloomberg, 28 Nov 2025



## **Market Monitor**



## **Market Monitor**



Source: Bloomberg, 28 Nov 2025 \*The Citi Economic/Inflation Surprise Index measures the deviation between economic data/actual inflation and market expectations. A rising index indicates economic improvement/inflation exceeding market expectations.



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